## ORDER

WLNS

**Orders** Order / Rev: 961986 25344711 Alt Order #: Product Desc: Candidate **WLNS Lansing** 692/722/4622 Estimate: Flight Dates: 11/01/16 - 11/08/16 Primary AE: Katz Washington Original Date / Rev: 10/31/16 / 10/31/16 Sales Office: K-WAS Order Type: REG Sales Region: Nat Agency Name: **Three Point Media Buying Contact:** Billing Type: Cash Billing Contact: Billing Calendar: Broadcast 3000 K Street Northwest Billing Cycle: EOM/EOC Washington, DC 20007 Agency Commission: 15% Advertiser POL/Gretchen Driskell New Business Thru: Name: Demographic: A35+ Order Separation: 00:15:00 **Product Codes:** PL5 Advertiser External ID: P2 Priority: Agency External ID: AGY, POL, POL-CAND Unit Code: Revenue Codes: General **Bill Plan Totals** Start Date End Date # Spots Gross Amount Net Amount Month # Spots Gross Amount Net Amount Rating November 2016 29 \$8,450.00 \$7,182.50 0.00 11/08/16 29 10/31/16 \$8,450.00 \$7,182.50 Totals 29 \$8,450.00 \$7,182.50 0.00

## **Account Executives**

| Account Executive | Sales Office | Sales Region | Start Date / End Date         | Order % |  |
|-------------------|--------------|--------------|-------------------------------|---------|--|
| Katz Washington   | K-WAS        | Nat          | Start Of Order - End Of Order | 100%    |  |

| Ln Ch Start     | End          | Inventory Code                      | Break      | Start/End   | Time Days     | Len Sp | oots | Rate Pri   | Rtg Type | Spots | Amount           |
|-----------------|--------------|-------------------------------------|------------|-------------|---------------|--------|------|------------|----------|-------|------------------|
| N 1 WLNS 11/01/ | /16 11/08/16 | 6 News This Morr<br>6 News This Mor | U          | 5a-528a     | 11111         | :30    | 5    | \$100.00P2 | 0.00 NM  | 3     | \$300.00         |
| Start Date      | End Date     | <u>Weekdays</u>                     | Spots/Week | Rate        | Rating        |        |      |            |          |       |                  |
| Week: 10/31/16  | 11/06/16     | -1-1                                | 2          | \$100.00    | 0.00          |        |      |            |          |       |                  |
| Week: 11/07/16  | 11/13/16     | 1                                   | 1          | \$100.00    | 0.00          |        |      |            |          |       |                  |
| N 2 WLNS 11/01/ | /16 11/08/16 | 6 News This Morr                    | ning II CM | 528a-558a   | 11111         | :30    | 5    | \$100.00P2 | 0.00 NM  | 3     | \$300.00         |
|                 |              | 6 News This Mor                     | ning II    |             |               |        |      |            |          |       |                  |
| Start Date      | End Date     | <u>Weekdays</u>                     | Spots/Week | <u>Rate</u> | <u>Rating</u> |        |      |            |          |       |                  |
| Week: 10/31/16  | 11/06/16     | 1-1                                 | 2          | \$100.00    | 0.00          |        |      |            |          |       |                  |
| Week: 11/07/16  | 11/13/16     | -1                                  | 1          | \$100.00    | 0.00          |        |      |            |          |       |                  |
| N 3 WLNS 11/01/ | /16 11/08/16 | 6 News This Morr                    | •          | 6-7a        | 11111         | :30    | 5    | \$250.00P2 | 0.00 NM  | 2     | \$500.00         |
|                 |              | 6 News This Mor                     | ning 6-7a  |             |               |        |      |            |          |       |                  |
| Start Date      | End Date     | <u>Weekdays</u>                     | Spots/Week | Rate        | Rating        |        |      |            |          |       |                  |
| Week: 10/31/16  | 11/06/16     | -1-1                                | 2          | \$250.00    | 0.00          |        |      |            |          |       |                  |
| Week: 11/07/16  | 11/13/16     |                                     | 0          | \$0.00      | 0.00          |        |      |            |          |       |                  |
| N 4 WLNS 11/01/ | /16 11/08/16 | CBS This Morning                    | ,          | 7a-9a       | 11111         | :30    | 5    | \$200.00P2 | 0.00 NM  | 3     | \$600.00         |
|                 |              | CBS This Mornin                     | J          |             |               |        |      |            |          |       |                  |
| Start Date      | End Date     | <u>Weekdays</u><br>1-1              | Spots/Week | Rate        | Rating        |        |      |            |          |       |                  |
| Week: 10/31/16  | 11/06/16     | 1-1<br>-1                           | 2          | \$200.00    | 0.00          |        |      |            |          |       |                  |
| Week: 11/07/16  | 11/13/16     |                                     |            | \$200.00    | 0.00          | -00    |      | #050 00 D0 | 0.00 NIM |       | <b>#4 000 00</b> |
| N 5 WLNS 11/01/ | /16 11/08/16 | Price is Right<br>Price is Right    | СМ         | 1058a-12p   | 11111         | :30    | 5    | \$250.00P2 | 0.00 NM  | 4     | \$1,000.00       |
| Start Date      | End Date     | <u>Weekdays</u>                     | Spots/Week | <u>Rate</u> | Rating        |        |      |            |          |       |                  |
| Week: 10/31/16  | 11/06/16     | -1-1                                | 2          | \$250.00    | 0.00          |        |      |            |          |       |                  |
| Week: 11/07/16  | 11/13/16     | 11                                  | 2          | \$250.00    | 0.00          |        |      |            |          |       |                  |

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Order / Rev: 961986 Advertiser: POL/Gretchen Driskell

Alt Order #: 25344711 Product Desc: Candidate WLNS Lansing

Flight Dates: 11/01/16 - 11/08/16 Estimate: 692/722/4622

| Ln Ch Start End                    | Inventory Code               | Break      | Start/End   | Time Days | Len Spo | ots | Rate Pri   | Rtg Type | Spots | Amount     |
|------------------------------------|------------------------------|------------|-------------|-----------|---------|-----|------------|----------|-------|------------|
| N 6 WLNS 11/01/16 11/08/16         | M-F Soap ROS<br>m-F Soap ROS | CM         | 1230p-2p    | 11111     | :30     | 5   | \$250.00P2 | 0.00 NM  | 2     | \$500.00   |
| Start Date End Date                | Weekdays                     | Spots/Week | Rate        | Rating    |         |     |            |          |       |            |
| Week: 10/31/16 11/06/16            | 1-1                          | 2          | \$250.00    | 0.00      |         |     |            |          |       |            |
| Week: 11/07/16 11/13/16            |                              | 0          | \$0.00      | 0.00      |         |     |            |          |       |            |
| N 7 WLNS 11/01/16 11/08/16         | M-F 4p-5p                    | CM         | 358p-458p   | 11111     | :30     | 5   | \$200.00P2 | 0.00 NM  | 4     | \$800.00   |
|                                    | DR PHIL                      |            |             |           |         |     |            |          |       |            |
| Start Date End Date                | Weekdays                     | Spots/Week | <u>Rate</u> | Rating    |         |     |            |          |       |            |
| Week: 10/31/16 11/06/16            | -111                         | 3          | \$200.00    | 0.00      |         |     |            |          |       |            |
| Week: 11/07/16 11/13/16            | 1                            | 1          | \$200.00    | 0.00      |         |     |            |          |       |            |
| N 8 WLNS 11/01/16 11/08/16         | 6 News at 5p                 | CM         | 458p-529p   | 11111     | :30     | 5   | \$300.00P2 | 0.00 NM  | 2     | \$600.00   |
|                                    | 6 News at 5p                 |            |             |           |         |     |            |          |       |            |
| Start Date End Date                | <u>Weekdays</u>              | Spots/Week | <u>Rate</u> | Rating    |         |     |            |          |       |            |
| Week: 10/31/16 11/06/16            | 1-1                          | 2          | \$300.00    | 0.00      |         |     |            |          |       |            |
| Week: 11/07/16 11/13/16            |                              | 0          | \$0.00      | 0.00      |         |     |            |          |       |            |
| N 9 WLNS 11/01/16 11/08/16         | 6 News at 6p                 | CM         | 558p-630p   | 11111     | :30     | 5   | \$700.00P2 | 0.00 NM  | 3     | \$2,100.00 |
|                                    | 6 News at 6p                 |            |             |           |         |     |            |          |       |            |
| Start Date End Date                | <u>Weekdays</u>              | Spots/Week | <u>Rate</u> | Rating    |         |     |            |          |       |            |
| Week: 10/31/16 11/06/16            | -1-1                         | 2          | \$700.00    | 0.00      |         |     |            |          |       |            |
| Week: 11/07/16 11/13/16            | 1                            | 1          | \$700.00    | 0.00      |         |     |            |          |       |            |
| N10 WLNS 11/01/16 11/08/16         | Tue Hour 2                   | CM         | 9p-10p      | -1        | :30     | 1   | \$500.00P3 | 0.00 NM  | 1     | \$500.00   |
|                                    | BULL                         |            |             |           |         |     |            |          |       |            |
| Start Date End Date                | <u>Weekdays</u>              | Spots/Week | <u>Rate</u> | Rating    |         |     |            |          |       |            |
| Week: 10/31/16 11/06/16            | -1                           | 1          | \$500.00    | 0.00      |         |     |            |          |       |            |
| Week: 11/07/16 11/13/16            |                              | 0          | \$0.00      | 0.00      |         |     |            |          |       |            |
| N11 WLNS 11/01/16 11/08/16         | Fri Hour 1                   | CM         | 757p-9p     | 1         | :30     | 1   | \$500.00P3 | 0.00 NM  | 1     | \$500.00   |
|                                    | MACGYVER                     |            |             |           |         |     |            |          |       |            |
| Start Date End Date                | <u>Weekdays</u>              | Spots/Week | <u>Rate</u> | Rating    |         |     |            |          |       |            |
| Week: 10/31/16 11/06/16            | 1                            | 1          | \$500.00    | 0.00      |         |     |            |          |       |            |
| Week: 11/07/16 11/13/16            |                              | 0          | \$500.00    | 0.00      |         |     |            |          |       |            |
| N12 WLNS 11/01/16 11/08/16         | Sun Hour 2                   | CM         | 830P-930P   | 1         | :30     | 1   | \$750.00P3 | 0.00 NM  | 1     | \$750.00   |
| NCIS LOS ANGELOS (8:30 PM-9:30 PM) |                              |            |             |           |         |     |            |          |       |            |
| Start Date End Date                | <u>Weekdays</u>              | Spots/Week | <u>Rate</u> | Rating    |         |     |            |          |       |            |
| Week: 10/31/16 11/06/16            | 1                            | 1          | \$750.00    | 0.00      |         |     |            |          |       |            |
| Week: 11/07/16 11/13/16            |                              | 0          | \$500.00    | 0.00      |         |     |            |          |       |            |

Totals 29 \$8,450.00